

How to Win Big With Zebra L10 Android

Five Reasons Why the L10 Android Matters to Sales Partners and End Users

This tablet family is more durable than ever, with a rich configuration palette and shared-accessory ecosystem that raise the bar for computing in the field, warehouse, or vehicle. Built with Zebra's exclusive Mobility DNA and exploiting Zebra's long-held knowledge of Android technology, the L10 family offers advanced mobile computing for the most challenging and diverse settings.



WHY YOU SHOULD SELL THE L10

- 1 Versatile design** — Three models meet workers' needs in the warehouse, field, and factory. Form factors configured for:
 - Heavy data entry (XBOOK L10)
 - Easy portability (XPAD L10)
 - Traditional light tablet configuration (XSLATE L10)
- 2 Ultimate feature set** — The L10 offers an environment-proof package with some of the industry's top processing capabilities, wireless connections, data capture, and battery power. Plus, the capacitive touchscreen and viewable-in-sunlight display enable work in cold, wet, or bright conditions. The L10 is engineered to withstand:
 - Water, dust, and multiple drops
 - Sub-zero temperatures and extreme heat
 - Heavy vehicle vibration
- 3 Profit-influencing accessories** — Amp up your sales with tools that make tablet use easier, plus add-ons for special settings, such as backlit keyboards. Accessories include:
 - Carrying options like shoulder and hand straps, handle, case, and kickstand
 - Vehicle and industrial mounts
 - Spare and extended-life batteries
- 4 Mobility DNA** — This built-in array of added-value tools provides unmatched security, functionality, and manageability. Plus, LifeGuard for Android allows round-the-clock OS security support. Features include:
 - Location tracker to locate missing devices
 - Device diagnostics to detect issues and help with on-site repairs
 - WorryFree Wi-Fi to maximize wireless performance
- 5 Leading experts in Android technology** — With its long history with Android, Zebra can help you streamline deployments and show customers how to maximize their Android investment now and into the future.

WHY YOUR CUSTOMER NEEDS THE L10

- 1 Job possibilities are limitless** — Increase worker productivity in the toughest environments.
- 2 Reliable investment** — Your customers can't lose with the tablet that offers maximum uptime, low repair/replacement costs, and rugged design to keep it efficiently running day in and day out.
- 3 Shared accessories across models** — Keyboards and other accessories can be used with multiple models, lowering the total cost of ownership.
- 4 Maximum ROI** — Future-proof platform means customers can look forward to upgrades well into Android's development cycle—without the need for product replacement.
- 5 Solutions to save** — Software purchases can be shared across multiple devices for ease of management and cost savings.

Ready to learn more?

Reach out to your sales rep at 800.944.2432 today!

