



STATE AND LOCAL SOLUTIONS

KEEPING YOU SAFE



Always a zealous student, Zebra has taken a deep look at this vertical to see what these municipal workers need most. Zebra's barcode and RFID labels and tags help keep track of assets of all kinds, including location and condition. Their inspection and code enforcement technology helps keep you and your neighbors safe. And their mobile, field-based solutions help human services collect high-quality data. Whatever the task, Zebra's durable, enterprise-grade mobile computing devices and industry-leading wireless technologies allow state, local, and education workers to serve citizens at the highest level.

STATE, LOCAL, AND EDUCATION SOLUTIONS



Asset management

- Up-to-the-minute data on asset location, condition, and inventory collection
- GPS integration for nimble identification and deployment of available assets
- Error reduction and improved efficiency through automated data transmission



Identity management

- Perimeter integrity for secure facilities
- RFID-encoded or barcoded badges for high-security areas
- Card-printing solutions for government IDs and guest badges



Inspection and code enforcement

- On-site, automated document inspection, validation, and data capture
- Quick access to records and regulations
- On-the-spot fee collection



Case management services

- Field-based applications for increased caseworker productivity
- Shared databases for elimination of cross-agency efforts
- Immediate data access improves quality and timeliness of citizen interactions



License printing and scanning

- On-demand printing and scanning for streamlined operations
- On-site printing of superior-quality, color licenses for improved accuracy and reduced wait times



THERE FOR YOU EVERY DAY: SCANSOURCE + ZEBRA

Zebra's devices provide robust, field-accessible data about people, places, and things, allowing local governments to offer responsive, informed services. Whatever the setting, Zebra keeps your constituents safe. Zebra's solutions offer the hardware and software needed to rapidly collect and access data, reduce waste, optimize asset management, and empower decision-making.

SCANSOURCE FOR ALL YOUR ZEBRA NEEDS

When it comes to the day-to-day jobs that make life safer and better, no one works harder than state, local, and education employees. Zebra's state, local, and education lineup is durable, agile, and reliable—and so is ScanSource. At ScanSource, we're dedicated to providing superior service and satisfaction, each and every day. We invest in long-term relationships so your customers keep coming back when they need you. And we're eager to help you discover new opportunities and close deals, too. We've got your back with:

- **Opportunity discovery and advisement**—Your state, local, and education customers work under a tight budget, and our experts have the specialized knowledge to help you understand their needs and build solutions that maximize taxpayer dollars. We also help with OS migration, 2G to 3G transitioning, pre-sales planning, product selection, and more.
- **Government Gateway**—Open more doors and close more deals within the government market. Government Gateway partners gain access to a variety of resources within the industry, including ScanSource POS and Barcode and its vendor community. Our government leads program continues to strengthen and expand to distribute hundreds of end-user leads to Government Gateway partners every month. [Register Now.](#)
- **Reseller Financial Services**—From trade credit terms to leasing, we work closely with our resellers to identify solutions that optimize cash flow, maximize purchasing power, and free you to pursue sales opportunities whenever and wherever they arise. [Learn More.](#)
- **Deals aplenty**—We don't just tell you about products—we make them easy to sell. Exclusive promotions that include special pricing, deep discounts, rebate offers, and more are scheduled around the bidding cycle to help put you ahead of your competition.